

# What makes Venn's process work?



## FIRST, ARE WE RIGHT? Y / N?

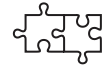
If our teams, our tech, and our timelines don't mesh — why bother?

Truth is, that's not always clear at the start. So, we take the time to find out — without obligation or cost to you.

Only when we trust we're on the same page do we sign off on a goals/tools document that starts the project.



### DISCOVER



RIGHT FIT?  
- TEAM  
- TECHNOLOGY  
- TIMELINE



GOALS / TOOLS DOCUMENT

## THEN, "GET IT" RIGHT

You think you know what you need. We think we know what you want. Both are usually incomplete at best. Or incorrect.

It's not until we conduct in-depth workshops to uncover all the processes gotchas that we're ready to start.



### KICKOFF



REQUIREMENTS WORKSHOP

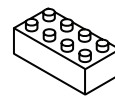
## NEXT, BUILD IT RIGHT

There's a ton that goes into building an integration correctly.

The steps that most in our profession follow (assuming they don't take any shortcuts) are a lot alike.

It's how thoroughly they're executed — with what forethought, insight, and strategic and tactical finesse — that makes the difference.

And the final step in this process means we create a test environment where we thoroughly test, correct, and iterate before we think of handing it over.



### BUILD



CONFIGURE  
- FIELDS  
- CUSTOM OBJECTS  
- WORKFLOW RULES  
- REPORTS  
- SECURITY  
- PERMISSIONS



INTEGRATE  
- AUTHENTICATION  
- TRIGGERS  
- TRANSFORMATIONS  
- POST TO TARGET  
- ERROR-HANDLING



ITERATE  
- CREATE ENVIRONMENT  
- VENN TESTS

## FINALLY, BE SURE IT'S RIGHT

You're the test pilot. We've already tested the heck out of your solution beforehand.

Now we encourage you to "take 'er out" and see how she handles when you break the sound barrier.



### VERIFY



TEST  
- Client-Side Tests

## RIGHTY THEN. ROCK AND ROLL!

With all your data migrated, now is when we train the trainers, then all the staff you'll want using the integration day-in-day-out.

We deliver robust training that ensures your team is comfortable with the tools.



### DEPLOY



MIGRATE DATA



TRAIN